## BALANCE SHEET

At as 30 Sep 2010

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 152,617,489,757 | 202,159,192,359 |
| I. Cash and cash equivalents | 110 |  | 34,690,101,401 | 72,740,817,141 |
| 1. Cash | 111 |  | 22,690,101,401 | 52,740,817,141 |
| 2. Cash equivalents | 112 |  | 12,000,000,000 | 20,000,000,000 |
| II. Short-term financial investments | 120 |  | 1,031,868,856 | 4,570,312,160 |
| 1. Short-term investments | 121 |  | 1,031,868,856 | 4,570,312,160 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 65,291,005,850 | 71,647,220,121 |
| 1. Trade accounts receivables | 131 |  | 58,519,109,488 | 63,957,114,355 |
| 2. Advances to suppliers | 132 |  | 5,646,564,513 | 6,076,999,734 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 |  | 1,447,427,049 | 1,935,201,232 |
| 6. Provision for short-term bad receivables | 139 |  | (322,095,200) | $(322,095,200)$ |
| IV. Inventories | 140 |  | 50,807,938,148 | 52,914,904,490 |
| 1. Inventories | 141 |  | 51,477,159,162 | 53,999,011,551 |
| 2. Provision for devaluation of inventories | 149 |  | (669,221,014) | (1,084,107,061) |
| V. Other short-term assets | 150 |  | 796,575,502 | 285,938,447 |
| 1. Short-term prepaid expenses | 151 |  | 92,628,285 | - |
| 2. VAT deductible | 152 |  | 188,572,757 | - |
| 3. Tax and accounts receivable from State budget | 154 |  | 106,464,442 | - |
| 4. Other short-term assets | 158 |  | 408,910,018 | 285,938,447 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 80,584,477,067 | 44,783,176,132 |
| I. Long-term receivables | 210 |  | - | - |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 48,367,754,659 | 39,701,172,599 |
| 1. Tangible fixed assets | 221 |  | 41,720,412,212 | 37,260,968,043 |
| - Historical cost | 222 |  | 54,252,516,016 | 46,627,420,191 |
| - Accumulated depreciation | 223 |  | (12,532,103,804) | $(9,366,452,148)$ |
| 2. Finance leases fixed assets | 224 |  | - |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 3,104,162,556 | 944,025,556 |
| - Historical cost | 228 |  | 3,966,787,000 | 1,571,000,000 |
| - Accumulated depreciation | 229 |  | (862,624,444) | (626,974,444) |
| 4. Construction in progress expenses | 230 |  | 3,543,179,891 | 1,496,179,000 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | 31,586,638,000 | 4,387,638,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 29,546,638,000 | 1,817,638,000 |
| 3. Other long-term investments | 258 |  | 3,944,000,000 | 3,944,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (1,904,000,000) | $(1,374,000,000)$ |
| V. Other long-term assets | 260 |  | 630,084,408 | $\mathbf{6 9 4 , 3 6 5 , 5 3 3}$ |
| 1. Long-term prepaid expenses | 261 |  | 630,084,408 | 694,365,533 |
| 2. Deferred income tax assets | 262 |  |  |  |
| 3. Others | 268 |  | - | - |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 233,201,966,824 | 246,942,368,491 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 42,663,230,970 | 77,481,178,007 |
| I. Short-term liabilities | 310 |  | 42,034,933,970 | 76,842,881,007 |
| 1. Short-term borrowing and debts | 311 |  | - | - |
| 2. Trade accounts payable | 312 |  | 8,-----------72 | 36,944,-704,389 |
| 3. Advances from customers | 313 |  | 721,316,700 | 9,138,295,700 |
| 4. Taxes and liabilities to State budget | 314 |  | 9,545,105,626 | 7,173,732,811 |
| 5. Payable to employees | 315 |  | 12,309,728,412 | 16,738,693,237 |
| 6. Payable expenses | 316 |  | 45,466,194 | 324,678,600 |
| 7. Accounts payables | 317 |  | - |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - |  |
| 9. Other short-term payables | 319 |  | 4,449,990,469 | 3,339,340,377 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 6,140,730,496 | 3,183,435,893 |
| II. Long-term liabilities | 330 |  | 628,297,000 | 638,297,000 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | - |  |
| 4. Long-term borrowing and debts | 334 |  | 628,297,000 | 628,297,000 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | - |  |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| 8. Revenue unsettled | 338 |  |  | 10,000,000 |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 190,538,735,854 | 169,461,190,484 |
| I. Capital sources and funds | 410 |  | 190,538,735,854 | 169,461,190,484 |
| 1. Paid-in capital | 411 |  | 80,141,610,000 | 80,141,610,000 |
| 2. Capital surplus | 412 |  | 54,797,592,850 | 54,774,342,850 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | - | 3,529,046 |
| 7. Investment and development fund | 417 |  | 17,636,370,157 | 3,632,798,807 |
| 8. Financial reserve fund | 418 |  | 3,837,898,950 | 2,170,332,066 |
| 9. Other fund belong to owner's equity | 419 |  | - | - |
| 10. Retained profit | 420 |  | 34,125,263,897 | 28,738,577,715 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 233,201,966,824 | 246,942,368,491 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
|  |  |  | 1,-431,------7827 | 1,-431,-386,---727 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 50,753,000 | 53,153,000 |
| 5. Foreign currencies: |  |  |  |  |
| ------------------ |  |  | 145,700.---- | 900,-200.-63 |
| + EUR |  |  | 1,491,742.81 | 2,072,687.61 |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## National Seed Joint Stock Company

## INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 53,720,309,543 | 35,806,642,965 | 247,135,091,505 | 185,480,776,793 |
| 2. Deductions | 02 |  | 3,310,522,100 | 1,705,177,628 | 12,075,282,042 | 15,053,457,065 |
| 3. Net sales and services | 10 |  | 50,409,787,443 | 34,101,465,337 | $\mathbf{2 3 5 , 0 5 9 , 8 0 9 , 4 6 3}$ | 170,427,319,728 |
| 4. Cost of goods sold | 11 |  | 31,346,844,674 | 20,929,017,984 | 152,332,115,860 | 109,018,952,107 |
| 5. Gross profit | 20 |  | 19,062,942,769 | 13,172,447,353 | 82,727,693,603 | 61,408,367,621 |
| 6. Financial income | 21 |  | 523,423,540 | 1,035,107,415 | 1,996,668,101 | 3,321,116,375 |
| 7. Financial expenses | 22 |  | 11,827,054 | 20,842,499 | 1,075,496,650 | 532,644,120 |
| Include: Interest expense | 23 |  | 8,670,054 | 8,670,499 | 25,728,753 | 25,822,997 |
| 8. Selling expenses | 24 |  | 3,695,675,169 | 1,649,361,959 | 25,280,711,323 | 20,392,792,309 |
| 9. General \& administrative expenses | 25 |  | 5,745,165,179 | 5,224,576,446 | 15,175,157,036 | 12,069,353,648 |
| 10. Net operating profit | 30 |  | 10,133,698,907 | 7,312,773,864 | 43,192,996,695 | 31,734,693,919 |
| 11. Other income | 31 |  | 119,462,316 | 36,700,828 | 724,455,166 | 766,629,786 |
| 12. Other expenses | 32 |  |  | ----------- | 13,100,000 | 12,700,000 |
| 13.-Other profit | 40 |  | 119,462,316 | 36,700,828 | 711,355,166 | 753,929,786 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 10,253,161,223 | 7,349,474,692 | 43,904,351,861 | 32,488,623,705 |
| 16. Current corporate income tax expenses | 51 |  | 2,563,290,305 | 1,245,723,581 | 10,979,087,964 | 5,712,678,014 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 7,689,870,918 | 6,103,751,111 | 32,925,263,897 | 26,775,945,691 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

## CASH FLOW STATEMENT

## As at 30Sep 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 219,030,461,721 | 212,499,754,501 |
| 2. Cash paid for supplier | 02 |  | (190,993,733,389) | $(148,191,130,870)$ |
| 3. Cash paid for employee | 03 |  | (17,315,919,789) | (14,069,198,907) |
| 4. Cash paid for interest | 04 |  | $(25,728,753)$ | $(25,822,997)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(8,873,702,199)$ | - |
| 6. Other receivables | 06 |  | 25,614,531,427 | 52,808,350,206 |
| 7. Other payables | 07 |  | (31,201,067,134) | (66,812,894,918) |
| Net cash provided by (used in) operating activities | 20 |  | (3,765,158,116) | 36,209,057,015 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  |  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  | (1,688,274,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 866,972,160 | 3,263,233,567 |
| 5. Cash paid for joining capital in other companies | 25 |  | (27,729,000,000) |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 567,381,216 | 1,630,330,925 |
| Net cash used in investing activities | 30 |  | (26,294,646,624) | 3,205,290,492 |
|  |  |  |  |  |
|  |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 23,250,000 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  |  |  |
| 4. Cash paid to principal debt | 34 |  |  |  |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (8,014,161,000) | (4,615,025,000) |
| Net cash (used in) provided by financing activities | 40 |  | (7,990,911,000) | (4,615,025,000) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | $(38,050,715,740)$ | 34,799,322,507 |
| Cash and cash equivalents at beginning of year | 60 |  | 72,740,817,141 | 71,223,144,577 |
| Influence of foreign exchange fluctuation | 61 |  |  | (142,550,660) |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 34,690,101,401 | 105,879,916,424 |

